



BOSCH

Invented for life

Sales Force Management (Automotive Aftermarket) Intern

Company: Robert Bosch (SEA) Pte Ltd
11 Bishan Street 21, Singapore 573943

Starting date: End of February 2019 for at least 6 months

Allowance: 1,200 monthly

Company Profile

Bosch is a leading global supplier of automotive and industrial technology, and of customer goods and building technology. Bosch has been present in Singapore since 1923 and is the Asia Pacific regional headquarters.

Bosch regards diversity as an asset and precondition for our global success. Openness and tolerance create a working environment in which creativity, innovative power and enterprise can flourish in each of our employees. Whether as a student, graduate, specialist or manager – Bosch provides a wide range of applicants many different ways to start a career in a broad field of operations, while also encouraging personal development opportunities.

Job Description

1. Customer Acquisition Project Management
 - Liaison for sales project development between 8 countries in Asia Pacific Southeast and Region Marketing Department in Singapore
 - Tracking of project performance upon acquisition and realization
 - Potential pipeline and sales data analysis
2. Sales Force Management
 - Liaise with 8 countries in Asia Pacific Southeast to assure execution and accuracy of Sales Force data
 - Implementation and coordination of Sales Force Tools in all APS countries
 - OneNote key account and system administrator
 - Customer hierarchy management for APS in coordination with the German Bosch headquarter
3. Administration and Support
 - Support and coordinate on all administrative matters when necessary

Requirements

- Mature, motivated, takes initiative, and strong willingness to learn, to join our team
- Able to work with colleagues within the region with varying level of language proficiencies & having cultural awareness
- At least intermediate skills in Excel and PowerPoint
- Interest & knowledge in automotive industry and developments in Asia Pacific region
- Preferably studies in either Business, Statistics, Marketing or Engineering
- Able to work in a multinational environment

If you are interested in an exciting and instructive internship in the Sales department of Robert Bosch in Singapore, please direct your application to Anita Vogt (email: fixed-term.Anita.Vogt@sg.bosch.com).

We are looking forward to get to know you!