ABB Global Early Talent Program (GETP) – Corporate Strategy and M&A

**Company**

Take your next career step at ABB with a global team that is energizing the transformation of society and industry to achieve a more productive, sustainable future.

At ABB, we have the clear goal of driving diversity and inclusion across all dimensions: gender, LGBTQ+, abilities, ethnicity and generations. Together, we are embarking on a journey where each and every one of us, individually and collectively, welcomes and celebrates individual differences.

**General information**

As Global Early Talent Program participant within Corporate Strategy and M&A, you will get hands-on responsibility from the start. You will rapidly build your skills and experience through a series of exciting, cross-functional and international assignments. You will create a legacy to be proud of as you deepen your leadership competences and soft skills, building a strong network within ABB. The exceptional people you work with, the challenging projects you tackle and the global scale of our business will give the experience you need to build a world-class career in strategy and M&A. For this particular position, you will be hired within the Corporate Strategy and M&A function in Zurich, Switzerland.

The program is made up of three assignments as follows:

1) One six-month assignment in Zurich with Corporate Strategy and M&A starting on 1 October 2021 as an introduction to the business.

2) One six-month assignment in finance, abroad to get an overview of ABB's operations in a different environment/role and work on an exciting assignment with a different team, expanding your network.

3) One six to twelve-month assignment with Corporate Strategy and M&A back in Zurich, where you will deepen your knowledge of the business and of your function, strengthening your technical and soft skills.

During the last assignment participants will meet in Zurich, Switzerland for a week of training focused on leadership competencies development. The last rotation will also be the time where the participants start to look for their first permanent position, to be started after the end of the program. All program trainings are meant to build the foundations of your future career evolution.

**Your responsibilities**

Depending on the assignment role you will be in, most common responsibilities include:

Corporate Strategy
Typical projects include portfolio strategy and management, planning and performance management, major company transformation projects. High-quality analysis to address complex questions in a pragmatic manner. Regular macroeconomic, market and competitive intelligence updates. Contribute to strategy projects – delivering results against partially tight deadlines. Support in regular updates on strategy and market insights to the Board of Directors and the Executive Committee.

Mergers & Acquisitions:
- Preparation of business plans
- Financial valuations of the target company and projected synergies
- Support in the preparation of documentation for Executive Committee and Board of Directors
- Support in due diligence processes
- Support during the negotiation process and review of legal documentation regarding the transaction
- Support in managing external advisors and internal stakeholders
- Handling and review of acquisition proposals that ABB receives from external parties

ABB Technology Ventures:
- Deal execution support, e.g. competitor research, business plan and market analysis, exit valuations, internal investment memos
- Supporting with quarterly reporting for fund and direct investments, incl. creating management documentation
- Updating and developing startup engagement database, e.g. managing new opportunities, implementing business-driven use cases in PowerApps
- Researching and preparing overviews of startup landscape for specific tech topics and market intelligence on key ATV themes
- Organizing and preparing content for quarterly alignment calls with Business Areas and/or Divisions
- Selected operational support such as marketing and comms (e.g. newsletter, website update) or SharePoint maintenance (e.g. content accessibility, templates review)

Personal development including but not limited to:
- Company values, innovation and creativity, international and virtual teamwork, leadership and management skills
- Analytical skills
- Presentation and communication skills

Your background:
- Recent graduate (Master’s level) in Finance, Business Administration, Economics, Engineering or related fields
- Previous initial work experience in relevant fields such as strategy consulting, corporate strategy, M&A, investment banking etc. can be considered
- Excellent analytical skills – structuring, problem solving, modeling
- Passion for tackling complex problems, high level of curiosity, eagerness to learn and initiate engagement with others
- Professional fluency in English, other languages are a plus
- Excellent written and oral communication skills
- Team spirit and global mindset
- Attention to detail and accuracy
- Eligibility for work permit in Switzerland, e.g. Swiss or EU/EFTA citizen (we will not sponsor a visa application for this role)

**More about us**

**Corporate Strategy and M&A** is responsible for ABB’s corporate strategy, strategic planning and portfolio management processes as well as execution of acquisitions and divestments, including execution for minority / venture investments in businesses. Corporate Strategy and M&A consists of the following teams: Strategy & Portfolio (incl. Strategic Intelligence), ABB Technology Ventures and Mergers & Acquisitions.

We look forward to receiving your application. If you want to discover more about ABB, take another look at our website www.abb.com.